

Company	Tereck Office	Toshiba Office Solutions	CEI	Milner -	Xerox
Copier Brand	Canon	Toshiba	Konica Minolta	Lanier	No Response
					No Response
Rate: 36 Month CPC	.072/.125		.03981/.04512	.0346/.045	No Response
36 month CPC (all toner)	.072/.14	.03358/.075	.03981/.06853		No Response
Rate: 60 Month CPC	.053/.105		.03175/.03175	.026/.045	No Response
60 month CPC (all toner)	.053/.120	.02489/.075	.04512/.06853		No Response
Alt. Bid					36 month - 149,000 copies 45 machines - 9,125.39 overages: b&w=.0094 Color = .0981
Alt. Bid					60 month - 149,000 copies 45 machines - 6,751.02 overages:b&w=.0094 Color = .0981
Terms of Contract	Tereck holds lease for each machine. Rate stable	Toshiba holds own lease internal. Ability to change machines throughout contract. Rate stable. Specializes in local governeemt and municipalities.	CEI holds lease on each. Rate changes with additions of features and devices. Rate fluctuates.	Milner will hold the lease. Will attempt to meet needs throughtout within reason. Rate stable.	Lease only for each machine with guartentees.